

NATIONAL CENTER FOR THE MIDDLE MARKET

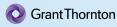
# **ILLINOIS** MIDDLE MARKET INDICATOR



IN COLLABORATION WITH



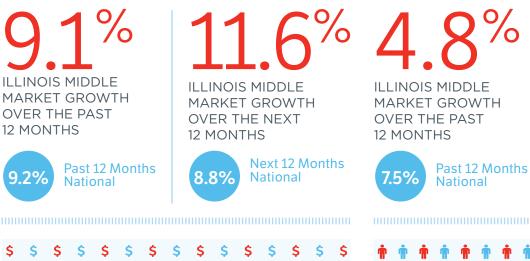
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#### Illinois Revenue Growth vs. National

### Illinois Employment Growth vs. National

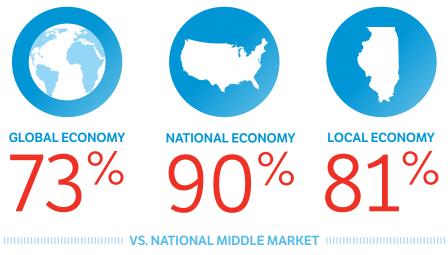


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**ILLINOIS MIDDLE** MARKET GROWTH OVER THE NEXT 12 MONTHS



### Illinois Companies Less Confident in Global and Local Economies than National Average



#### **Preparing for Growth Through Capital Investment**

MOST MIDDLE MARKET COMPANIES IN ILLINOIS ARE POISED TO INVEST.



77%

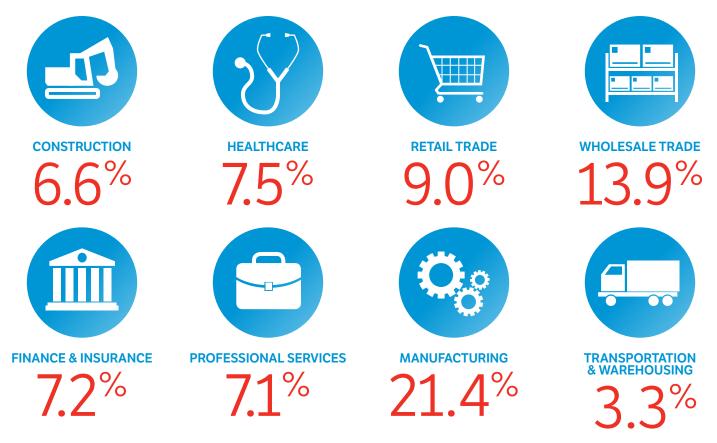
90%

88%

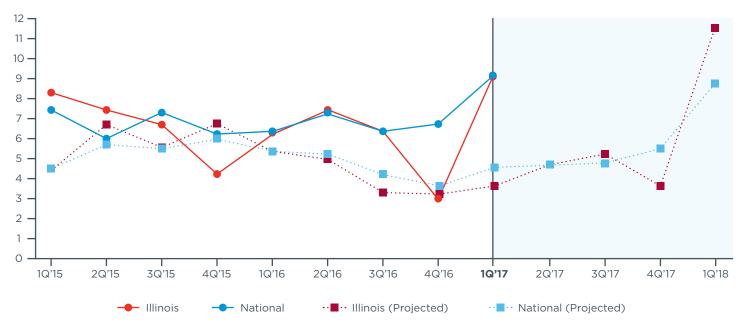
# Illinois' Middle Market Defined



### Illinois' Middle Market is Diverse







# Actual & Projected Employee Growth



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